

ELYA SPOONER

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I have years of experience working in the customer service, sales, and marketing industry. For the last 5 years I have successfully started, managed, and grown my own businesses. Ultimately, my passion is starting and developing businesses. My hope is to start a small business consulting firm which will specialize in helping people progress from an idea to the opening day of their dream business.

EXPERIENCE

JULY 2020 – PRESENT

OWNER, CORRA

A health app designed to help people track, manage, and correlate their overall health.

JANUARY 2019 – PRESENT

CO-OWNER, NINJACADEMY LLC

I handled the majority of the start up for this business. From securing investments and writing up the business plan to negotiating lease agreements and submitting code amendments to the city, I carried this gym to its opening day. I now work behind the scenes managing the finances, social media, and secretarial work while my husband manages the day-to-day operations.

MARCH 2016 – MARCH 2020

OWNER, ENLIGHTENED LEARNING

Enlightened Learning Tutoring and Art Center was my first business. I started this business out of my home in 2014 but officially filed my business license for it in 2016. In early 2017 I moved this business into a store front in Camarillo, CA where we continued to thrive. I managed a team of 10-15 employees year-round and developed a unique art program and tutoring style. I successfully sold this business this past march and the new owner took over April 1 2020.

JANUARY 2014 – JANUARY 2015

RETAIL SALES CONSULTANT, AT&T

At AT&T, I was given the opportunity to challenge myself daily and fully immerse myself into the world of sales. I am extremely competitive, and I love sales, so I enjoyed this job immensely. During my first two months working in my store, I earned the position of top sales consultant throughout our entire district.

EDUCATION

MAY 2019

BACHELOR'S IN BUSINESS, CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS

MINOR IN COMMUNICATION, CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS